

DATABOOK

FULL YEAR(2023.6.1～2024.5.31)

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株式会社ハニーズホールディングス
HONEYES HOLDINGS CO.,LTD.

<https://www.honeys.co.jp/>

連結決算概要 Financial Summary (Consolidated)

(百万円) (構成比・前期比: %)
(¥ million) (ratio, yoy: %)

	2020/5			2021/5			2022/5			2023/5			2024/5		
		%	YOY		%	YOY		%	YOY		%	YOY		%	YOY
売上高 Net Sales	42,560	100.0	85.6	45,368	100.0	106.6	47,695	100.0	105.1	54,888	100.0	115.1	56,571	100.0	103.1
売上原価 Cost of Sales	17,739	41.7	84.3	18,536	40.9	104.5	18,953	39.7	102.3	21,456	39.1	113.2	22,481	39.7	104.8
売上総利益 Gross Profit	24,820	58.3	86.5	26,831	59.1	108.1	28,741	60.3	107.1	33,432	60.9	116.3	34,090	60.3	102.0
販売費及び一般管理費 SG&A Expenses	22,413	52.7	92.8	23,064	50.8	102.9	23,748	49.8	103.0	25,761	46.9	108.5	27,119	48.0	105.3
営業利益 Operating Income	2,407	5.7	53.2	3,767	8.3	156.5	4,993	10.5	132.5	7,670	14.0	153.6	6,970	12.3	90.9
営業外収益 Non-Operating Income	160	0.4	63.8	206	0.5	128.9	136	0.3	66.1	352	0.6	257.9	353	0.6	100.3
営業外費用 Non-Operating Expenses	69	0.2	60.1	1	0.0	2.7	72	0.2	3,872.7	1	0.0	2.1	42	0.0	2,797.9
経常利益 Ordinary Income	2,497	5.9	53.6	3,971	8.8	159.0	5,057	10.6	127.3	8,021	14.6	158.6	7,281	12.9	90.8
特別利益 Extraordinary Income	1,028	2.4	1,952.5	151	0.3	14.7	122	0.3	80.5	0	0.0	0.0	0	0.0	-
特別損失 Extraordinary Expenses	781	1.8	305.7	403	0.9	51.6	240	0.5	59.7	231	0.4	96.2	155	0.3	67.3
親会社株主に帰属する当期純利益 Profit attributable to owners of parent	2,515	5.9	79.1	2,403	5.3	95.6	3,255	6.8	135.4	5,336	9.7	164.0	4,876	8.6	91.4

	2020/5			2021/5			2022/5			2023/5			2024/5		
		%	YOY		%	YOY		%	YOY		%	YOY		%	YOY
現預金 Cash on hand and in banks	8,845	22.4	77.6	13,669	31.7	154.5	12,537	26.9	91.7	16,359	32.6	130.5	12,863	24.3	78.6
棚卸資産 Inventories	8,439	21.3	118.7	6,792	15.7	80.5	7,511	16.1	110.6	8,135	16.2	108.3	10,745	20.3	132.1
有形固定資産 Tangible Fixed Assets	9,723	24.6	104.1	10,280	23.8	105.7	10,424	22.4	101.4	10,694	21.3	102.6	13,575	25.7	126.9
総資産 Total Assets	39,559	100.0	100.6	43,167	100.0	109.1	46,579	100.0	107.9	50,144	100.0	107.7	52,839	100.0	105.4
流動負債 Current Liabilities	3,001	7.6	74.0	4,792	11.1	159.7	5,925	12.7	123.6	6,575	13.1	111.0	5,137	9.7	78.1
固定負債 Long-Term Liabilities	2,598	6.6	103.8	2,661	6.2	102.4	2,899	6.2	109.0	2,813	5.6	97.0	2,901	5.5	103.1
資本金 Capital stock	3,566	9.0	100.0	3,566	8.3	100.0	3,566	7.7	100.0	3,566	7.1	100.0	3,566	6.7	100.0
剰余金その他 Retained Earnings and Others	30,392	76.8	104.1	32,147	74.5	105.8	34,187	73.4	106.3	37,188	74.2	108.8	41,232	78.0	110.9
純資産 Net Asset	33,959	85.8	103.7	35,714	82.7	105.2	37,754	81.1	105.7	40,754	81.3	107.9	44,799	84.8	109.9
負債及び純資産合計 Total Liabilities and Net Asset	39,559	100.0	100.6	43,167	100.0	109.1	46,579	100.0	107.9	50,144	100.0	107.7	52,839	100.0	105.4

	2020/5	2021/5	2022/5	2023/5	2024/5
設備投資額 Total capital expenditures	1,954	1,999	1,733	1,573	4,704
減価償却費 Depreciation and amortization	1,043	1,036	1,072	1,124	1,170
総資産経常利益率 (ROA, %) Ordinary Income to Total assets	6.3	9.6	11.3	16.6	14.1
自己資本当期純利益率 (ROE, %) Return on Equity	7.5	6.9	8.9	13.6	11.4
自己資本比率 (%) Shareholders' equity ratio	85.8	82.7	81.1	81.3	84.8
総資産回転率 (times) Total assets turnover	1.1	1.1	1.1	1.1	1.1
発行済株式総数 Number of shares issued	27,900,000	27,900,000	27,900,000	27,900,000	27,900,000
1株当たり当期利益 (EPS, ¥) Earning per share	90.26	86.25	116.80	191.51	175.01
1株当たり純資産 (BPS, ¥) Book value per share	1,218.43	1,281.51	1,354.78	1,462.57	1,607.74
1株当たり配当金 (DPS, ¥) Dividends per share	40.0	30.0	35.0	50.0	55.0

品目別売上状況(連結) Sales Breakdown by Goods Category (Consolidated)

(百万円) (構成比・前期比:%)
(¥ million) (ratio,yoy,%)

	2020/5			2021/5			2022/5			2023/5			2024/5		
		%	YOY		%	YOY		%	YOY		%	YOY		%	YOY
トップス Tops	21,043	49.4	88.3	23,389	51.6	111.1	25,146	52.7	107.5	29,172	53.1	116.0	30,691	54.3	105.2
ボトムス Bottoms	9,125	21.4	81.5	9,119	20.1	99.9	9,186	19.3	100.7	10,104	18.4	110.0	10,482	18.5	103.7
外衣 Outerwear	7,768	18.3	85.2	7,555	16.7	97.3	8,097	17.0	107.2	9,358	17.1	115.6	8,623	15.2	92.1
雑貨・その他 Accessories・Others	4,622	10.9	82.6	5,303	11.6	114.7	5,265	11.0	99.3	6,253	11.4	118.8	6,774	12.0	108.3
合計 Total	42,560	100.0	85.6	45,368	100.0	106.6	47,695	100.0	105.1	54,888	100.0	115.1	56,571	100.0	103.1

ブランド別売上状況(日本セクター) Sales Breakdown by Brand Category (Japan sector)

	2020/5			2021/5			2022/5			2023/5			2024/5		
		%	YOY		%	YOY		%	YOY		%	YOY		%	YOY
グラシア GLACIER	14,214	33.4	86.2	14,280	31.5	100.5	15,089	31.8	105.7	17,623	32.4	116.8	17,985	32.0	102.1
シネマクラブ CINEMA CLUB	12,066	28.3	91.3	13,028	28.7	108.0	14,439	30.4	110.8	15,881	29.2	110.0	16,728	29.7	105.3
コルザ COLZA	11,488	27.0	88.9	12,673	27.9	110.3	12,679	26.7	100.0	14,381	26.4	113.4	14,371	25.6	99.9
雑貨 Accessories	4,635	10.9	83.2	5,301	11.7	114.4	5,221	11.0	98.5	6,174	11.4	118.3	6,717	11.9	108.8
その他 Others	168	0.4	39.6	82	0.2	49.0	75	0.1	91.7	326	0.6	431.5	436	0.8	133.6
合計 Total	42,573	100.0	87.6	45,365	100.0	106.6	47,506	100.0	104.7	54,386	100.0	114.5	56,239	100.0	103.4

地域別売上状況(日本セクター) Sales Breakdown by Region (Japan sector)

	2020/5			2021/5			2022/5			2023/5			2024/5		
		%	YOY		%	YOY		%	YOY		%	YOY		%	YOY
北海道 Hokkaido	2,409	5.7	83.8	2,448	5.4	101.6	2,510	5.3	102.5	2,690	4.9	107.2	2,591	4.6	96.3
東北 Tohoku	4,007	9.4	87.6	4,030	8.9	100.6	4,068	8.6	101.0	4,554	8.4	111.9	4,531	8.1	99.5
関東 Kanto	12,653	29.7	82.8	14,049	31.0	111.0	14,762	31.1	105.1	17,471	32.1	118.4	18,040	32.1	103.3
北陸・中部 Hokuriku-Chubu	6,603	15.5	85.3	6,883	15.2	104.2	7,158	15.1	104.0	8,223	15.1	114.9	8,494	15.1	103.3
近畿 Kinki	6,790	16.0	84.7	6,856	15.1	101.0	7,306	15.4	106.6	8,331	15.3	114.0	8,820	15.7	105.9
中国 Chugoku	2,123	5.0	84.7	2,204	4.9	103.8	2,238	4.7	101.5	2,454	4.5	109.7	2,503	4.5	102.0
四国 Shikoku	1,049	2.5	84.8	1,044	2.3	99.5	1,058	2.2	101.3	1,177	2.2	111.2	1,221	2.2	103.8
九州・沖縄 Kyushu-Okinawa	3,960	9.3	87.3	4,115	9.1	103.9	4,153	8.7	100.9	4,787	8.8	115.3	4,819	8.6	100.7
その他 Others	2,975	6.9	162.0	3,733	8.1	125.5	4,249	8.9	113.8	4,695	8.7	110.5	5,216	9.1	111.1
合計 Total	42,573	100.0	87.6	45,365	100.0	106.6	47,506	100.0	104.7	54,386	100.0	114.5	56,239	100.0	103.4

売上高・客数・客単価前期比推移(日本セクター)

Sales,Number of customers and Ave.spending per customer(Compared to the Same Month Last Year)
(Japan sector)

2024/5

(前期比: %)
(yoy%)

		6月 Jun	7月 Jul	8月 Aug	9月 Sep	10月 Oct	11月 Nov	上期計 1st half	12月 Dec	1月 Jan	2月 Feb	3月 Mar	4月 Apr	5月 May	下期計 2nd half	通期 Total
売上高 Sales	全店 Total	105.5	117.8	108.7	91.0	103.4	110.1	106.2	102.1	106.2	114.3	89.3	104.4	97.7	100.9	103.4
	既存店 Existing Stores	104.3	116.3	108.1	90.5	102.8	109.4	105.4	101.9	106.6	114.8	89.0	103.5	96.1	100.4	102.8
客数 Number of Customers	直営店 Own Stores	96.3	107.4	100.1	87.0	99.0	104.9	99.4	99.4	101.9	112.5	86.2	96.6	89.3	96.2	97.8
	既存店 Existing Stores	95.5	106.2	99.4	86.8	98.5	104.2	98.7	98.7	101.5	112.3	86.0	95.8	88.0	95.6	97.2
客単価 Spending	直営店 Own Stores	109.4	109.6	108.8	104.5	104.5	105.0	106.9	103.3	105.1	102.2	103.6	108.1	109.2	105.0	105.8
	既存店 Existing Stores	109.2	109.6	108.7	104.2	104.4	104.9	106.8	103.3	105.0	102.2	103.5	108.0	109.3	105.0	105.8
店舗数 Number of Stores	出店 Stores opened	1	2	0	3	2	2	10	1	0	0	6	6	2	15	25
	退店 Stores closed	0	4	3	1	0	0	8	0	1	6	2	1	2	12	20
	月末店舗数 Total	872	870	867	869	871	873	873	874	873	867	871	876	876	876	876

2023/5

		6月 Jun	7月 Jul	8月 Aug	9月 Sep	10月 Oct	11月 Nov	上期計 1st half	12月 Dec	1月 Jan	2月 Feb	3月 Mar	4月 Apr	5月 May	下期計 2nd half	通期 Total
売上高 Sales	全店 Total	115.3	105.7	114.9	117.6	120.5	107.1	113.4	111.0	116.9	135.4	119.4	112.4	108.4	115.5	114.5
	既存店 Existing Stores	115.0	105.7	114.4	116.4	118.9	105.6	112.5	109.4	115.2	133.6	117.7	109.9	106.6	113.5	113.1
客数 Number of Customers	直営店 Own Stores	106.6	98.8	105.7	101.7	107.8	96.5	102.9	97.5	101.8	118.4	106.8	98.5	97.7	102.3	102.6
	既存店 Existing Stores	106.3	98.9	106.2	101.7	107.2	95.7	102.7	96.9	101.2	118.1	105.5	97.0	96.6	101.3	102.0
客単価 Spending	直営店 Own Stores	108.1	107.0	107.9	114.6	111.0	110.5	109.8	113.0	114.0	113.4	111.7	113.2	110.4	112.3	111.0
	既存店 Existing Stores	108.1	106.9	107.8	114.4	111.0	110.4	109.6	112.9	113.8	113.1	111.5	113.2	110.3	112.1	110.8
店舗数 Number of Stores	出店 Stores opened	0	0	2	3	5	4	14	1	1	0	3	3	4	12	26
	退店 Stores closed	1	5	1	5	2	1	15	1	3	3	1	3	0	11	26
	月末店舗数 Total	870	865	866	864	867	870	870	870	868	865	867	867	871	871	871

2022/5

		6月 Jun	7月 Jul	8月 Aug	9月 Sep	10月 Oct	11月 Nov	上期計 1st half	12月 Dec	1月 Jan	2月 Feb	3月 Mar	4月 Apr	5月 May	下期計 2nd half	通期 Total
売上高 Sales	直営店 Own Stores	89.6	110.9	85.3	89.3	96.9	106.0	96.6	113.7	115.7	96.2	107.5	116.0	126.8	113.5	104.7
	既存店 Existing Stores	90.0	111.0	85.3	89.2	96.9	106.0	96.7	113.7	116.4	97.3	108.5	116.9	126.7	114.1	105.0
客数 Number of Customers	直営店 Own Stores	90.6	106.9	85.7	88.1	91.2	97.5	93.2	105.2	105.8	88.5	99.1	109.1	116.5	104.8	98.6
	既存店 Existing Stores	91.1	107.0	85.8	88.1	91.2	97.6	93.4	105.3	106.7	89.8	100.1	110.0	116.4	105.5	99.0
客単価 Spending	直営店 Own Stores	98.9	103.8	99.5	101.4	106.3	108.7	103.6	108.1	109.3	108.7	108.5	106.3	108.8	108.3	106.2
	既存店 Existing Stores	98.7	103.8	99.4	101.3	106.3	108.6	103.5	108.0	109.1	108.4	108.3	106.3	108.8	108.1	106.1
店舗数 Number of Stores	出店 Stores opened	0	1	0	1	0	2	4	1	0	4	1	9	3	18	22
	退店 Stores closed	0	1	5	2	0	1	9	1	6	5	3	0	0	15	24
	月末店舗数 Total	873	873	868	867	867	868	868	868	862	861	859	868	871	871	871

経費の明細(連結) SG&A Expenses (Consolidated)

(百万円) (構成比・前期比:%)
(¥ million) (ratio,yoy:%)

	2020/5			2021/5			2022/5			2023/5			2024/5		
		%	YOY		%	YOY		%	YOY		%	YOY		%	YOY
人件費 Personal Expenses	9,380	41.9	93.7	9,815	42.6	104.6	9,896	41.7	100.8	10,745	41.7	108.6	11,481	42.3	106.8
店舗費 Rent	9,404	42.0	88.7	9,643	41.8	102.5	9,860	41.5	102.3	10,590	41.1	107.4	10,860	40.0	102.5
減価償却費 Depreciation and amortization	888	4.0	104.8	854	3.7	96.2	970	4.1	113.5	1,030	4.0	106.2	1,042	3.8	101.2
その他 Others	2,740	12.1	101.3	2,750	11.9	100.4	3,020	12.7	109.8	3,395	13.2	112.4	3,735	13.9	110.0
販管費及び一般管理費 SG&A Expenses	22,413	100.0	92.8	23,064	100.0	102.9	23,748	100.0	103.0	25,761	100.0	108.5	27,119	100.0	105.3

(注)店舗費には広告宣伝費等も含まれております。

Note:Rent includes advertising and promotional cost etc..

設備投資の状況(連結) Capital Expenditures.Store Opening and Closures (Consolidated)

(百万円) (前期比:%)
(¥ million) (yoy:%)

	2020/5		2021/5		2022/5		2023/5		2024/5	
		YOY		YOY		YOY		YOY		YOY
営業設備(日本セクター) Operating facilities(Japan sector)	1,774	150.0	1,134	64.0	1,322	116.5	1,352	102.3	1,444	106.8
その他 Others	179	88.7	864	481.7	411	47.6	221	53.8	3,259	1,474.4
設備投資計 Total capital expenditures	1,954	141.1	1,999	102.3	1,733	86.7	1,573	90.8	4,704	299.0

(注)営業設備には敷金・保証金も含まれております。

Note:Operating facilities include rent guarantees.

(㎡) (前期比:%)
(yoy:%)

	2020/5		2021/5		2022/5		2023/5		2024/5	
		YOY		YOY		YOY		YOY		YOY
出店(日本セクター) Stores opened(Japan sector)	35	159.1	20	57.1	22	110.0	26	118.2	25	96.2
退店(日本セクター) Stores closed(Japan sector)	19	70.4	28	147.4	24	85.7	26	108.3	20	76.9
期末店舗数(日本セクター) Total(Japan sector)	881	101.8	873	99.1	871	99.8	871	100.0	876	100.6
期末売場面積(日本セクター) Total floor space at term end(Japan sector)	192,737	102.4	192,757	100.0	195,314	101.3	197,925	101.3	199,407	100.7

従業員の状況(連結) Number of Employees at Term End (Consolidated)

(前期比:%)
(yoy:%)

	2020/5		2021/5		2022/5		2023/5		2024/5	
		YOY		YOY		YOY		YOY		YOY
期末正社員数(日本セクター) Number of employees(Japan sector)	1,305	99.7	1,294	99.2	1,290	99.7	1,361	105.5	1,414	103.9
期末パート人員(日本セクター) Number of part-time employees(Japan sector)	2,036	101.4	2,086	102.5	2,023	97.0	1,980	97.9	2,016	101.8
期末正社員数(連結) Number of employees(Consolidated)	4,981	103.2	4,147	83.3	5,173	124.7	5,666	109.5	6,105	107.7
期末パート人員(連結) Number of part-time employees(Consolidated)	2,512	102.7	2,452	97.6	2,452	100.0	2,336	95.3	2,016	86.3

(注)パート人員については、1日8時間換算して記載しております。

Note:Number of part-time employees is converted into regular working hours per day.